

Q&A
Blue Collar Adult Orientation
January 13, 2010

Q. What happens with the due date for proposals and BAFO submissions if there is a snow storm?

A. There are no allowable excuses. Due dates are due dates

Q. What will the structure of the contract going to look like?

A. The contract will be a hybrid. 60% cost reimbursement, and 40% performance based.

Q. What will the performance portion of the contract look like?

A. 40% will be distributed among Day One placements (20%) and Day Thirty placements (20%).

Q. Will tuition based proposals be subjected to the 60/40 split?

A. Yes.

Q. Does the cost per include the direct benefits?

A. Yes, however DOL backs out direct benefits when calculating the 40% performance portion.

Q. Are specific points associated to the Job Placement question in the Proposal Data Summary?

A. Yes, the Proposal Evaluation specifies 20% out of 100 for the proposers Job Placement Plan.

Q. Should the Milestones include quarterly follow-up?

A. Yes, Milestones should include quarterly follow-up.

Q. What are the start dates and end dates of the contract period?

A. July 1, 2010 through June 30, 2011. Please note all training must be completed by June 30th.

Q. Is there any point when DOL approves participants?

A. No, DOL does not approve participants, however, DOL does ensure that clients meet General Eligibility.

Q. What will be the definition of Credential?

A. The definition of credential is found in the definitions section of your Request for Proposal. In cases where a recognized credential is not possible, Proposers may propose another type of credential. Credentials that meet the definition are strongly preferred.

Q. How do part-time placements relate to the Average Earning?

A. Part-time placements are included in the calculation for Average Earnings.

Q. What is the DWIB website?

A. www.delawareworks.com/WIB

Q. Can you attach the employee back up page in landscape?

A. Yes! Attached

Q. If you want to use flash drives to save training materials, where is it placed in the budget?

A. 14D (Training Materials, Supplies)

Q. How many programs do you want to fund?

A. There is not a target for a number of programs to be funded.

Q. Can you provide information on what happens to payments for year round programs?

A. Generally speaking the same payment schedule will apply. In cases where the same program is operating in PY 09, through negotiations, it may be possible to make payments on the PY 09 enrollments in the new contract. The use of prior enrollments for payments depends on the similarity of the training and number of trainees.